

**EXPRESS**  
Merchant Processing Solutions™

Accept Credit Cards

**Sign-Up Today: 1.800.426.6413**  
**Low Rate eCommerce & Retail Plans**

Receive 100 FREE Gift Cards\* [click here for the details](#)

WebProNews Search

Part of the [iEntry network](#) 

## CRM Wrapup: Debuts And Deals

Advertisement

**David A. Utter**

Staff Writer

Published: 2006-06-21

[CONTACT](#) | [PRINT](#) | [EMAIL](#) | [BOOKMARK](#)

**InfoStreet's web-based StreetSmart suite adds CRM and sales force automation; gateway security firm IronPort opts for Click Commerce to push supply chain data to CRM; and Hong Kong-based CDC Corporation ups its offer for CRM pioneer Onyx Software.**

[InfoStreet](#) announced the addition of customer relationship management and sales force automation to its StreetSmart web application suite. To help build adoption of the CRM component, the company said CRM would be free until October 31, 2006.


Features of the new CRM component include a shareable contact database, access control, and complete customer history tracking, all of which would be expected by a business CRM user. InfoStreet also said information can be grouped by stage, geography, industry, or custom-created groupings.

Security appliance maker IronPort tapped [Click Commerce](#) to feed its CRM application. Click Commerce provides on-demand supply chain management solutions, and will work with IronPort to integrate information from the supply chain into its existing infrastructure.

Click Commerce executive VP Nancy Koenig said in a statement that for companies with "complex sales channels, CRM solutions do not provide the necessary tools to support business partners' sales efforts."

[Onyx Software](#) had agreed in early June to be acquired by privately held M2M Holdings. The all-cash transaction would be worth \$4.80 per share, and CEO Janice Anderson wrote in a letter to clients "the transaction is the right decision for our customers."

However, Bloomberg News has [reported](#) CDC, which operates the China.com website, has now offered \$4.85 per share in cash, or \$5 per share in

**Simplify SOA**

Click here to download  
Oracle TopLink and Oracle  
JDeveloper FREE

**ORACLE FUSION MIDDLEWARE**

### Complete Your E-business Puzzle

Everything you need to run a successful business online.  
CactusCompleteCommerce: [Free Live Demo](#) [\[Click Here...\]](#)



**CLICK HERE!**  
CALL US 866.815.3429

### TOP NEWS [XML](#)

[Complete your e-business puzzle: Free Live Demo](#)

### About WebProNews

WebProNews is the number one source for eBusiness News. Over 5 million eBusiness professionals read WebProNews and other **iEntry** business and tech publications.

WebProNews provides real-time coverage of [internet business](#).

#### Free Email Newsletters:

<a href="#">WebProNews</a>	<a href="#">SearchNewz</a>
----------------------------	----------------------------

<a href="#">WebProWorld</a>	<a href="#">DevWebPro</a>
-----------------------------	---------------------------

<a href="#">Marketing</a>	<a href="#">SecurityNews</a>
---------------------------	------------------------------

» Plus over 100 other [newsletters!](#)

Send me relevant info on products and services.

**InternetFinancialNews** 

Recent Financial News

**webproworld** [RSS](#)

Ten most recent posts.

**webmasterfree**

Featured Software

**WebProNews in the News**

View all recent mentions of WebProNews from [around the world!](#)

Recent Articles On ...

cash and stock, for Onyx.

The software company is weighing its options. In April, Onyx retained Piper Jaffray and Co. to act as financial advisor. Ditching M2M in favor of CDC would cost Onyx \$4.5 million plus 5 percent of the winning bid, the report noted.

---

Tags: [InfoStreet](#), [Click Commerce](#), [Onyx](#)

Add to [Del.icio.us](#) | [Digg](#) | [Yahoo! My Web](#) | [Furl](#)

Bookmark WebProNews: [WPM](#) [READ IT!](#)

=====

Let LookSmart's specialists review your listings and keywords and **optimize your account absolutely FREE.**

**Optimize your account now for FREE--\$99 VALUE**

=====

[View All Articles by David A. Utter](#)

[Receive Our Daily Email of Breaking eBusiness News](#)

**About the Author:**

David Utter is a staff writer for WebProNews covering technology and business.

[More financial\\_news Articles](#)

[Contact WebProNews](#)

**Targeted Information for Business**



- [Yahoo Drops The Ball](#)
- [Berners-Lee, Christians Hope For Neutrality](#)
- [Co-Registration A Path To More Subscribers](#)
- [Ancestry.com Expands Database – A Lot](#)
- [HP Cracks Down On Ink Refills](#)
- [Ether Is Not For Phone Sex](#)
- [Microsoft Provides Coders With Robotics Studio](#)
- [Microsoft Launches AdLab Tools](#)
- [Sun Swings Derby Into JDK](#)
- [Microsoft Brings Tools To CareerBuilder](#)
- [Fuel your ROI with clean, converting traffic sources](#)



**iEntry Members**  
Receive \$50 in FREE postage coupons.

[Click for details](#)

<a href="#">Google</a>	<a href="#">eBusiness</a>
<a href="#">Yahoo</a>	<a href="#">Ask Jeeves</a>
<a href="#">MSN</a>	<a href="#">Blogs</a>
<a href="#">Search Engines</a>	<a href="#">Blogging</a>
<a href="#">Affiliate Programs</a>	<a href="#">Marketing</a>
<a href="#">eCommerce</a>	<a href="#">Advertising</a>
<a href="#">eBay</a>	<a href="#">Sun Microsystems</a>
<a href="#">AOL</a>	<a href="#">Adsense</a>
<a href="#">Microsoft</a>	<a href="#">Adwords</a>
<a href="#">Oracle</a>	<a href="#">IBM</a>
<a href="#">Amazon</a>	<a href="#">Apple</a>
<a href="#">SEM</a>	<a href="#">Mac</a>
<a href="#">SEO</a>	<a href="#">iPod</a>
<a href="#">Adsense</a>	<a href="#">XBox</a>
<a href="#">PR</a>	<a href="#">Adobe</a>

**eBUSINESS RESOURCES**

