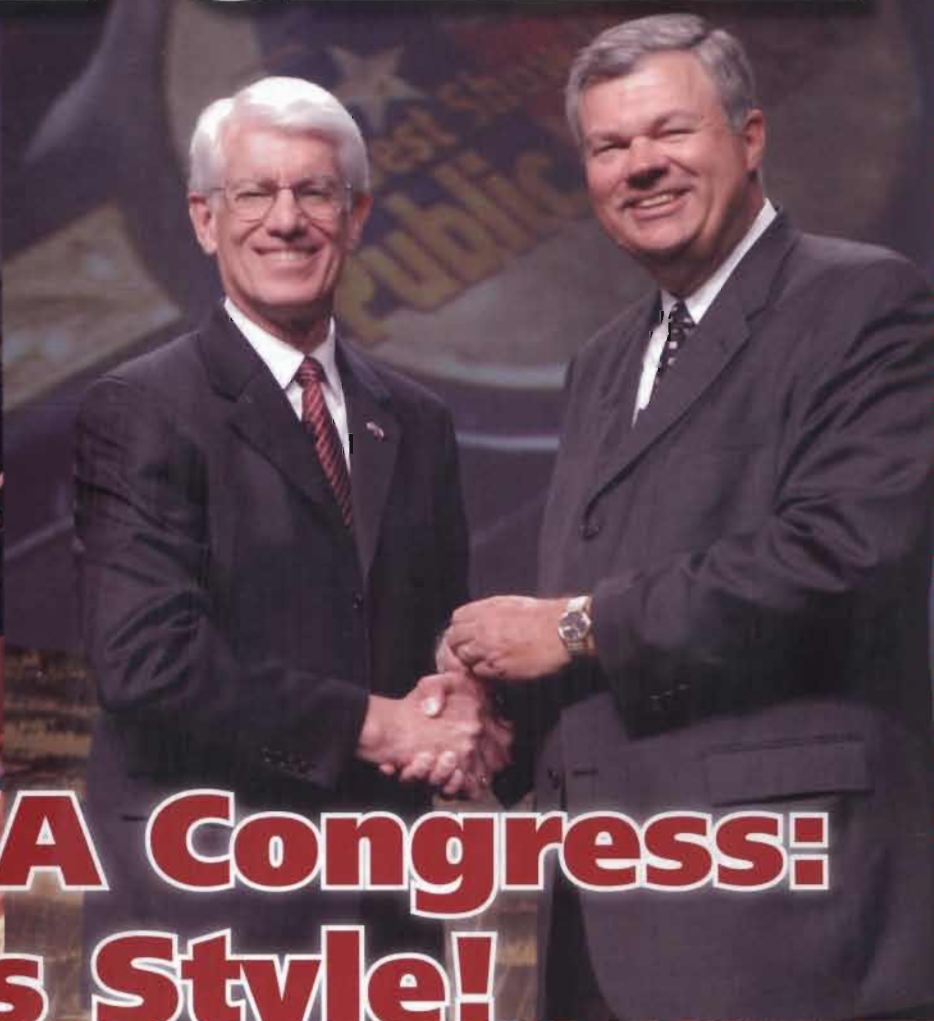
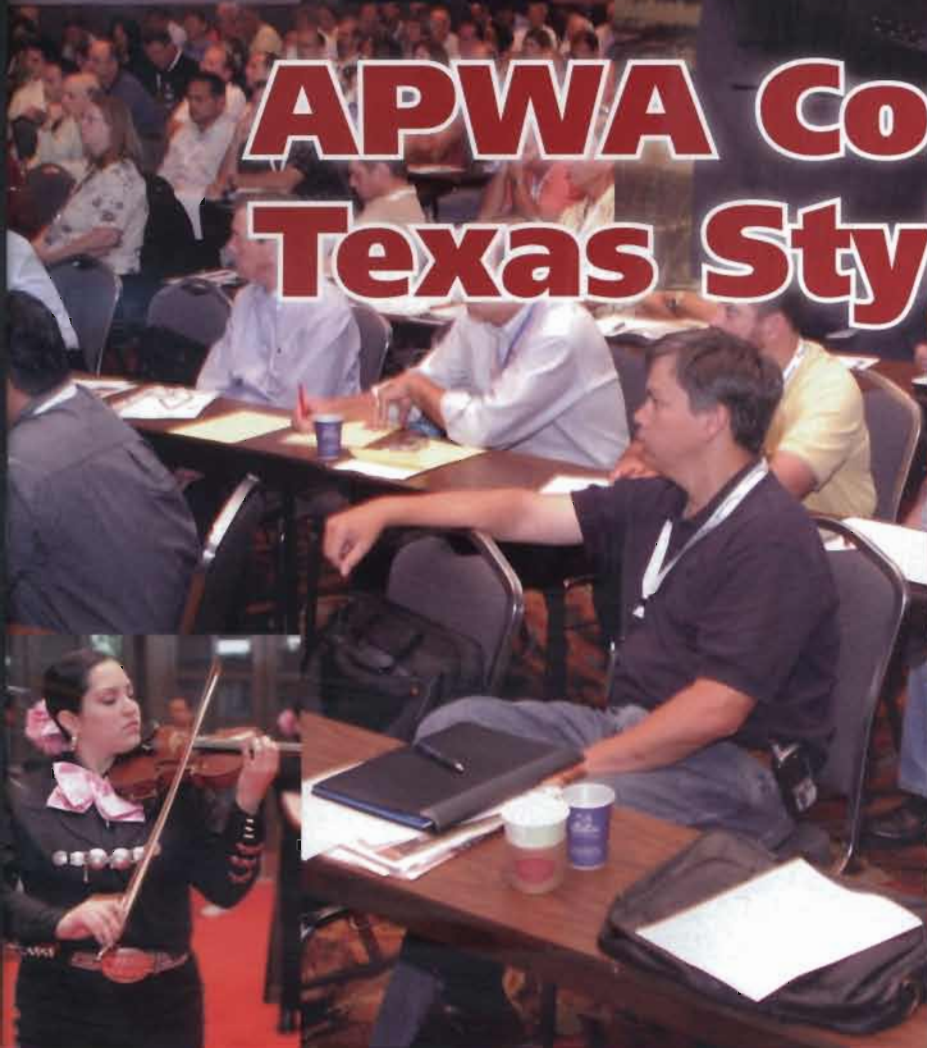


APWA REPORTER



APWA Congress: Texas Style!



Products in the News

Sterling Bullet™ ideal for government and municipal services

Unveiled in February 2007, the **Sterling Bullet™** is the latest member of the **Sterling** family of reliable



work trucks. Ideal for government and municipal services, the Bullet offers a standard power take-off prep package, is available as a regular cab or quad cab, and offers many more options that allow you to spec the truck to do the job right. The Bullet also comes standard with an expansive dealer network that specializes in commercial vehicles—which means that service centers are open longer hours, and technicians are trained to get trucks back to work fast. Contact a Sterling truck dealer today at (800) STL-HELP or visit sterlingtrucks.com. From stocking the right trucks to having the right parts on the shelves, Sterling work truck experts know government trucks need to be ready to work. *All day. Every day.*SM

Snow Dragon® Snowmelter operates at -70°F at Eglin AFB Climatic Laboratory

Snow Dragon® recently conducted tests at extreme sub-zero temperatures to find out at what Arctic temperature their snowmelters would still operate. On September 28, 2007, **Snow Dragon® Snowmelters** successfully completed three days of operational tests in sub-zero temperatures at the McKinley Climatic Laboratory, Eglin AFB, Florida, home to the largest environmental testing chambers in the world. All components and systems performed as expected, with no failures, even when the unit surpassed the original test program objectives by operating at -70° F for the final hours of testing. For more information see our website at www.snowdragonmelters.com.



Autodesk MapGuide Enterprise web mapping platform

Autodesk MapGuide Enterprise offers a flexible web mapping platform for distributing spatial information quickly and easily via the Internet. It helps organizations maximize the value of their data by enabling information sharing with customers and internal teams, and integrating with enterprise applications. Simple to develop and deploy, Autodesk MapGuide Enterprise provides a powerful API (application programming interface) for creating spatial applications, support for multiple development environments, and direct connectivity to a wide range of data types, helping to ensure easy access to information organization-wide. For more information see our website at www.autodesk.com.



Martopia® helps public works businesses grow



Martopia, a full-service marketing and public relations firm with specialized expertise in the public works industry, attended the 2007 APWA International Public Works Congress & Exposition in September 2007 in San Antonio. Martopia provides a unique blend of marketing, public relations and interactive services to help public works businesses accelerate their success. Martopia has worked within the public works industry for more than 15 years and understands the challenges of marketing to municipalities and state governments. For more information call (630) 587-9944 or visit www.martopia.com.

Take a Closer Look: Town of Stratford, Connecticut



In 2005, the Town of Stratford, Connecticut had an overburdened, out-of-date e-mail server. David Wright, Stratford's IT Manager, realized that upgrading their Exchange server would cost them approximately \$250,000. The solution turned out to be easier than they thought. Powerful, reliable, always-up-to-date and at a *fraction of the*

cost, Stratford chose instead to switch over to **InfoStreet's** flagship solution, **StreetSmart**. Using the StreetSmart web-based suite of IT software enabled Stratford to power the City's internal user e-mail and connect all City employees to one central location. For more information call (818) 776-8080 or visit www.infostreet.com.

Power-V XT "Extreme Duty" Snowplow takes snow removal to the "cutting edge"

For durability, strength and ease-of-use, no one can match **THE BOSS'** high-performance **Power-V XT**, a new multi-position snowplow with a 37" flared blade wing that improves snow discharge for maximum performance. Available in two models (the 8'2" XT and the 9'2" XT), the Power-V XT "Extreme Duty" Snowplow is designed for the toughest jobs. Both models come with a long list of standard features including: Flared Blade Wings; 1/2" X 6" High-Performance Cutting Edges; Heavy-Duty Center Section and Pushframe; Reinforced Moldboard; Snowplow Sight System; SmartHitch2 Attachment System; SmartTouch2 Hand Held Control; Smartlight Package; SmartShield Paint Finish with exclusive Zinc Primer; High-Performance Hydraulic Package; Chainless Hydraulic Cylinder Lifting System; Two-Year, Factory Backed Limited Warranty. For more information on THE BOSS Snowplow and the full line of BOSS accessories, call (800) 286-4155 or visit the company's website at bossplow.com.



Bigger means better for Bri-Mar HT824D Split Deck Tilt Trailer

Bri-Mar Trailers just super-sized the easiest way to move equipment.

With a 20' tilt deck and 4' stationary front, the **HT824D** is now Bri-Mar's longest split deck, heavy-duty tilt trailer. With no ramps and enough room to store attachments, loading and unloading work or recreational vehicles is a snap. The absence of ramps eliminates navigating up or down them, reducing the risk of equipment damage or personal injury. Space needed to unload is also minimized. A 4' stationary front deck provides room for attachments or tools. This separate section gives



the HT824D dual functionality as this cargo remains stable when the deck is raised or lowered. This is accomplished by a power up/power down hydraulic system with a 20' corded remote; a wireless remote is a desirable option. For more information or to find a Bri-Mar dealer nearest you, please call (800) 732-5845 or visit www.bri-mar.com.

Need to see what's happening?

The **iBEAM Traveler** is a portable web camera that sends *live* detailed images from projects anywhere in your jurisdiction to anyone...anywhere. Your engineers, inspectors, and department heads can stay informed without repeated travel to the site. See



precise site conditions and document solutions to help keep your project on schedule. Robust, reliable and affordable, the **iBEAM Traveler** is ideal for public works departments monitoring multiple projects. To learn how to put the Traveler to work for your department, call **iBEAM Systems, Inc.** at (800) 403-0688 or visit us at www.ibeamsystems.com.

New Bobcat Loader Radio Remote Control System offers operator comfort, efficiency

Loader operators who work in applications that require two or more people, or who want to minimize



worksite environment discomforts, now have a solution—the **loader radio remote control system** from **Bobcat Company**. The innovative Bobcat® loader radio remote control system enhances the capabilities of Bobcat skid-steer and compact track loaders with selectable joystick controls and Bobcat all-wheel steer loaders, offering a simple solution for customers who want to operate their loader remotely. Operators can start the loader engine and operate the drive, lift, tilt and auxiliary hydraulic functions from approximately 1,500 feet away with the radio remote control transmitter. The system is useable for up to 15 hours on a rechargeable battery. For more information, visit www.bobcat.com.

